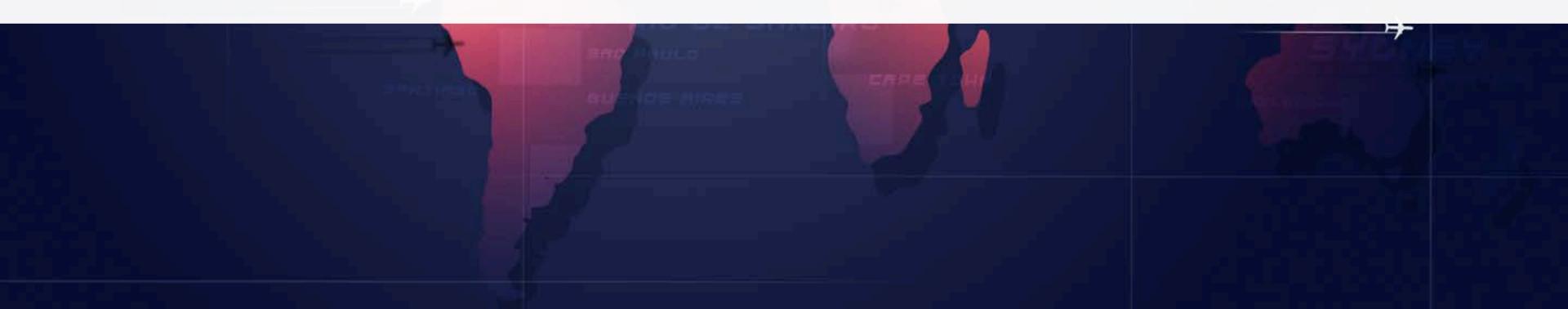




# Aviation Services Management (ASM) COMPANY PROFILE









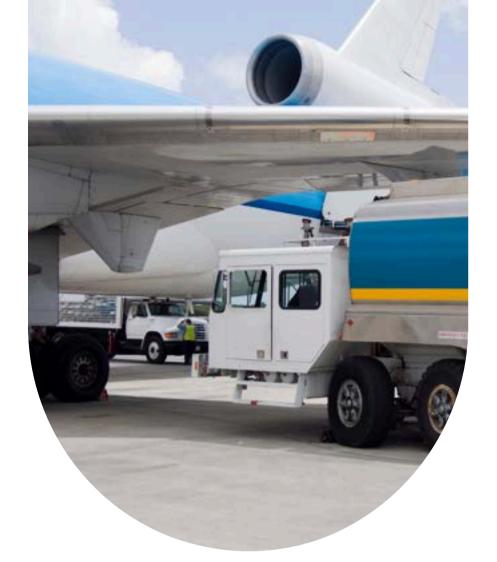
## About Us

### **Elevating Global Aviation Services to New Heights**

Aviation Services Management (ASM), headquartered in Dubai, UAE, is a fully licensed and insured flight support service provider, serving clients at all locations worldwide. Established in 1998 by a renowned aviation expert in the UK, ASM has rapidly become the leading multifaceted aviation services provider. With strategic offices in the UK, Portugal, India, Sri Lanka, Kenya, and Latin America, we ensure seamless and efficient service across the globe.

### **Unmatched Expertise and Comprehensive Services**

At ASM, we offer competitive, flexible, in-house, and third-party solutions meticulously crafted to our clients' unique needs. Our expertise covers the entire spectrum of flight support services, including precise flight planning, seamless permit acquisition, efficient ground handling, reliable fueling, and bespoke concierge services. As an active member of top international industry bodies such as NBAA, EBAA, IATA, and IATO, we set the benchmark for excellence in aviation services.





#### **Prestigious Clientele and Proven Track Record**

Our distinguished client portfolio features elite airlines, operators, and FBO service providers. Esteemed clients such as The Royal Jet, Reliance Industries, Qatar Amiri, VistaJet, TAG Aviation, Jet Aviation, ACS, Sino Jet, and Falcon Aviation trust ASM to meet their stringent standards. Over the past 25 years, our seasoned aviators have forged strong relationships with leading commercial airlines like Etihad, Emirates, Fly Dubai, Singapore Airlines, Cathay Pacific, Sri Lankan Airlines, RwandAir, Ethiopian Airlines, Kenya Airways, and South African Airways. We bring this same level of exceptional service and professionalism to your organization.

### **Commitment to Excellence and Reliability**

At ASM, we are dedicated to building long-term, profitable, reliable, and sustainable relationships with our clients and suppliers. You can depend on us to deliver the best solutions both in-flight and on the ground. In the face of unforeseen challenges, such as weather disruptions or technical issues, our extensive coverage ensures seamless service continuity.

### **Multilingual Team and Global Reach**

Our multilingual team, fluent in English, Hindi, Arabic, Bengali, Tagalog, Portuguese, Spanish, Swahili, Sinhalese, and Mandarin, is committed to meeting and exceeding the diverse needs of our global clientele. Choose ASM as your flight support service provider and experience the pinnacle of aviation service excellence.



## FLIGHT SUPPORT

For over 25 years, ASM has been a trusted partner for international operators, private jet travelers, and commercial airlines, providing the most effective and efficient flight support solutions worldwide.

ASM boasts a vast network of service locations globally, ensuring seamless operations no matter where your journey takes you. With a presence in most major airports worldwide, we are perfectly positioned to meet the needs of our diverse clientele.

### **FLIGHT SUPPORT**

We provide comprehensive insurance coverage for all our supervisory handling activities and agencies worldwide, valued at USD 2 million per handling.



Trip Planning
Our dedicated 24/7 team provides
fast & reliable flight planning



Flight Permits
We obtain express flight permit
clearances



Flight Tracking & Supervision
Providing safe & secure flights
through SATCOM & FlightRadar24



Hajj Operations
Specialized support for airlines for efficient management of increased passenger volumes.



Fuelling
Cost effective fuel services at over 3000 locations worldwide



**Ground Handling**Aircraft, passengers & cargo are

handled with utmost professionalism



**Concierge Services** 

Specializing in arranging ground transport, hotels, and local tours.



**Catering** 

The taste of a journey is as important as the comforting ambiance.



## FUELLING

### **Efficient and Reliable Refuelling Services**

We offer around-the-clock, monitored, and efficient refuelling services for scheduled, ad hoc, seasonal, and private operations. For aircraft refuelling, ASM is your single point of contact, providing efficiency, complete price transparency, and ease of purchase.

### **Global Network and Priority Service**

With direct agreements with over 300 international oil majors, national oil companies, and into-plane service providers, we ensure your aircraft is refuelled on priority, saving you valuable time on the ground. Our aggregated volume demand enables us to offer competitive prices even at remote airports.

### **Comprehensive Insurance for Peace of Mind**

For the assurance of our customers, ASM carries comprehensive liability insurance for all refuelling services, valued at USD 1 billion per occurrence.

Choose ASM for your refueling needs and experience unparalleled efficiency, transparency, and reliability.



## FLIGHT PLANNING

With GCAA-licensed dispatchers on our team, ASM specializes in long-haul flight planning.

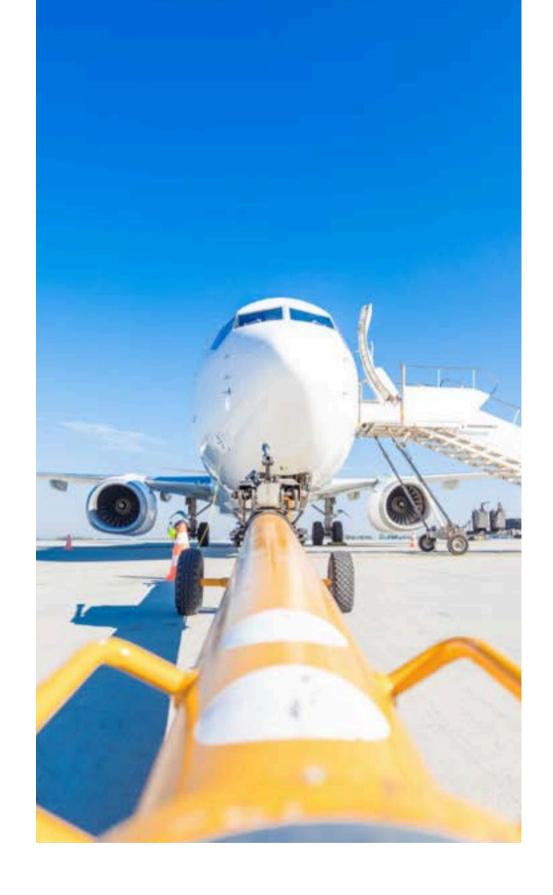
#### **Comprehensive Flight Planning Services**

Provide us with your departure airfield, intended destination, and aircraft details, and we will deliver a detailed flight plan for each leg, suggesting the optimal route based on a variety of factors. Our plan estimations consider aircraft performance, operational limitations, geopolitical situations, ground services, predicted weather, logistics, and other legalities with high precision to meet demanding trip schedules.

#### **Hassle-Free and Optimized Flight Planning**

For a hassle-free trip, trust your flight planning to ASM. Our dedicated, qualified 24/7 operations team delivers rapid and reliable flight planning to optimize your flight metrics, ensuring the best operating costs for you.

Choose ASM for expert flight planning services and experience the difference in efficiency and reliability.



## GROUND HANDLING

Wherever you fly, our reliable and insured ground handlers deliver excellent service in a well-coordinated and seamless manner.

#### **Comprehensive and Integrated Ground Handling**

We provide an integrated range of high-quality ground handling services and facilitate all airport and aircraft documentation globally for both commercial and business jet operations.

### **Hajj Operations**

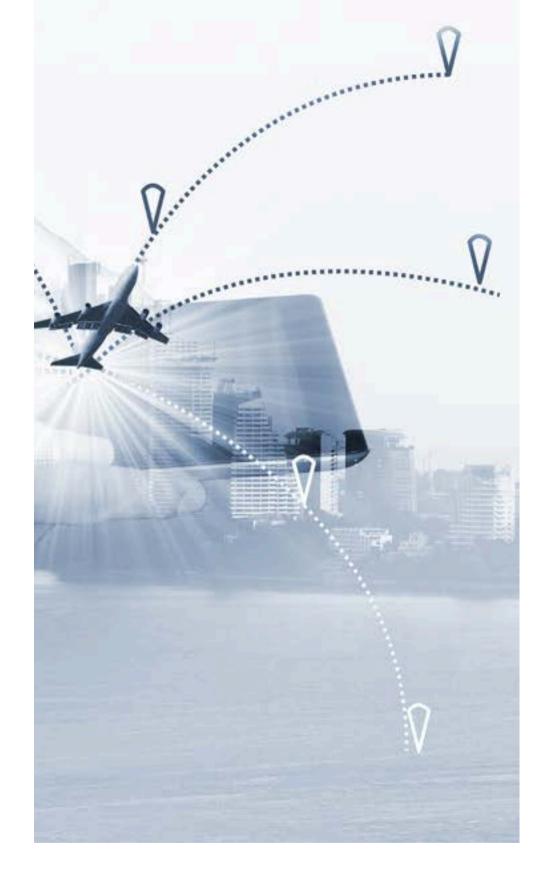
We provide specialized support for airlines during Hajj, ensuring efficient management of increased passenger volumes and logistical complexities.

### **Capability and Professionalism**

We ensure that every airport with which we have agreements is fully equipped to handle your aircraft type. Our trained, professional staff operate all requisite ground equipment, ensuring top-tier service.

### Flight Supervision on the Ground

On behalf of our clients, ASM secures all requirements for quick, efficient aircraft turnaround at any airport worldwide.



## FLIGHT DIVERSIONS

### **Expert Flight Diversion Management**

Without a flight diversion management system, airlines face significant delays, passenger dissatisfaction, and operational chaos. At ASM, we excel in flight diversion management, ensuring your operations remain seamless, even in unexpected situations. Our seasoned flight watch team, with their unparalleled experience and industry contacts, swiftly guides you to the nearest alternate airport when needed, minimizing disruptions and ensuring passenger safety.

### **Unmatched Response and Reliability**

ASM's rapid response capability, bolstered by direct connections with Civil Aviation Authorities and local handlers worldwide, allows us to secure permits, handling, and fueling at a moment's notice, anywhere across the globe. On the ground, we coordinate with all relevant agencies, acting as a representative of aircraft operator when an aircraft is diverted. This includes working with immigration, customs, hospitals, and other necessary entities to ensure a smooth process.

#### **Trusted Excellence**

With a proven track record and the trust of over 250 operators, ASM's flight diversion management is synonymous with precision, efficiency, and reliability.



## **OBTAINING PERMITS**

### **Swift and Reliable Permit Acquisition**

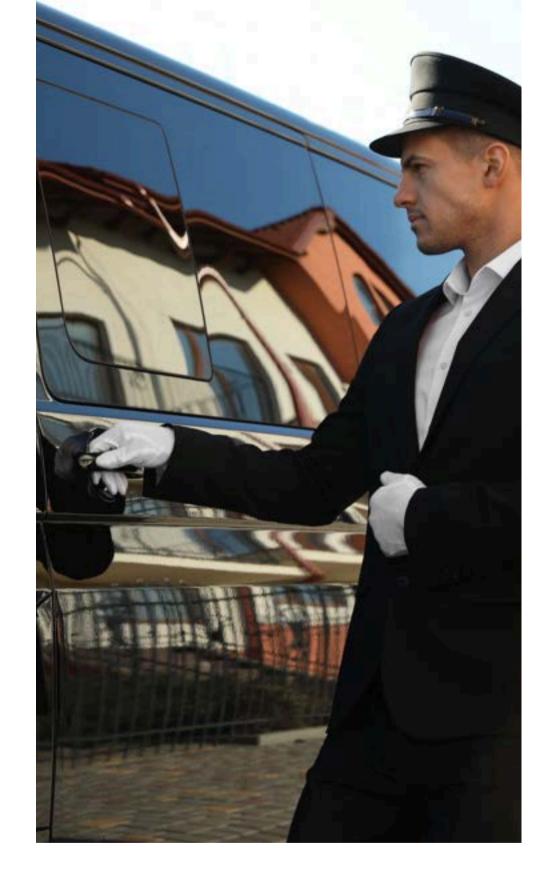
Our extensive experience and strong connections with Civil Aviation Authorities and their approved agencies enable us to secure express flight permits for a wide range of destinations on behalf of our clients.

### **Streamlined Procedures for Permit Acquisition**

Procedures for obtaining flight permissions vary from airport to airport. ASM ensures direct contacts with Civil Aviation Authorities worldwide, allowing us to obtain permits on short notice and at minimal cost. The type of operation often determines the advance notice required for permission requests. Our experienced team stays updated on the latest procedures and requirements, ensuring efficient acquisition of Overflying Permits, Landing Permits, and PPR (Prior Permission Request) in compliance with Civil Aviation Authority regulations.

### **Rapid Response for Relief Operations**

We also specialize in obtaining permits on short notice for relief aircraft dispatched to uplift stranded passengers, ensuring swift and reliable support during emergencies.



## CONCIERGE SERVICES

### **Unmatched Ground Transportation and Accommodation Services**

The ASM team excels in arranging ground transportation and hotel accommodations at the best possible rates. To provide our clients with an unparalleled range of pre and post-flight amenities, we collaborate with top-tier service providers worldwide.

### **Luxury VIP Transportation**

Through our extensive network of VIP transportation companies, we offer top-of-the-line luxury cars for airport transfers at the most competitive prices in the industry. Whether you need in-flight movie entertainment, hotel reservations, ground transportation, tickets to special events, or local tours at your destination, our concierge team is ready to assist with any special requests for your charter flight.

### **Confidential and Hassle-Free Experience**

We maintain complete confidentiality for all service requests and the itinerary of your entire trip. At ASM, we ensure your experience is pleasurable and hassle-free throughout your journey.



## **ASM CHARTER**

ASM offers professional charter services using our own fleet of Learjet 60 XRs, catering to both Medevac and VIP flights. At ASM Charter, we take great pride in delivering exceptional customer service.

### **Comprehensive Charter Operations**

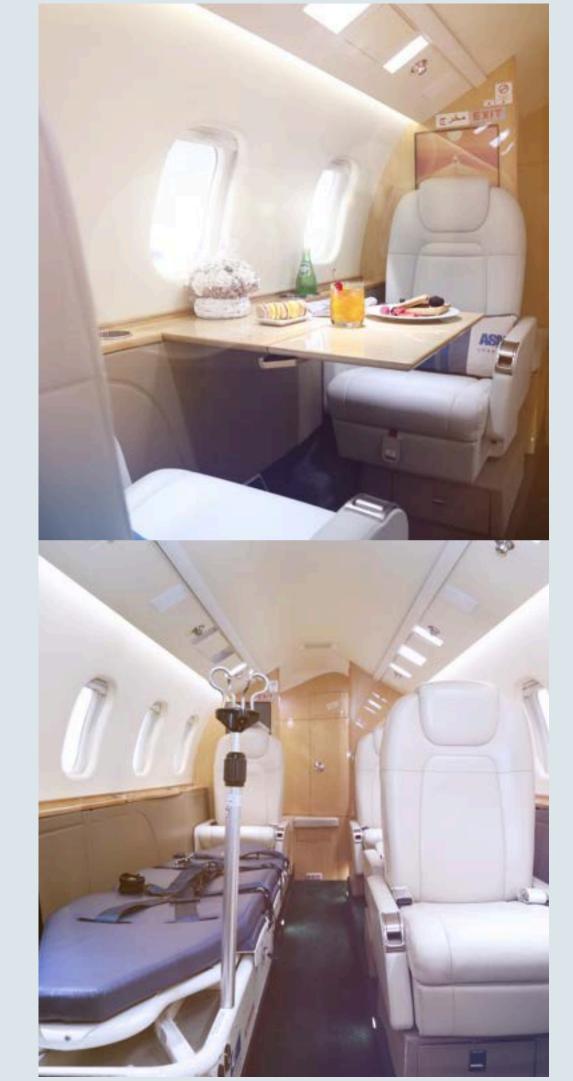
Our in-house Operations Team is equipped to plan and facilitate every aspect of any charter operation, from start to finish. As an ASM Charter client, you benefit from a seamless, unsurpassed level of professionalism and ease of operation for your business or personal charter needs.

Choose ASM Charter for reliable, professional charter services, and experience the highest standards in aviation excellence.









### ASM Charter - VIP & Medevac

### Learjet 60XR

The Learjet 60XR is designed for a niche market: private jets that climb quickly to high cruise levels, have fast cruise speeds, operate economically, and are reliable. It provides continent-covering range, while passengers enjoy the generous stand-up cabin. The spacious baggage compartment allows ample room for golf clubs, skis, and luggage.

#### **SPECIFICATION**

Passenger Capacity – 6 Crew – 2 Pilots Range – 2,405nm / 4,454km Maximum Speed – 863km/h

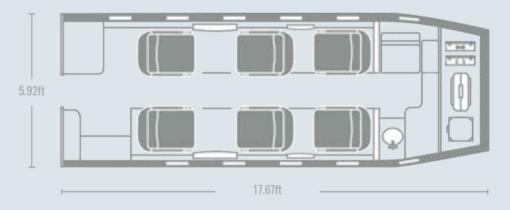


#### **BAGGAGE CAPACITY**

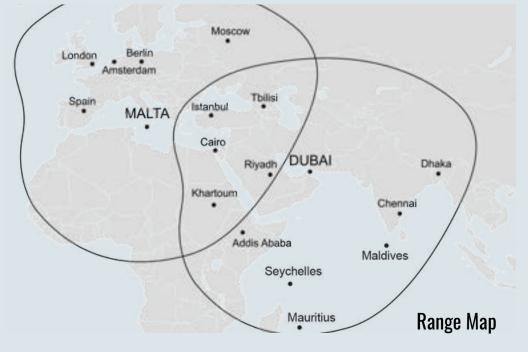
Internal: 24 cu. ft. External: 24 cu. ft.

(4 medium size standard suitcases)











### ASM Charter - VIP & Medevac

### Learjet 60XR

The Learjet 60XR aircraft deliver exhilarating performance, just what you'd expect from the jet that exemplifies legendary Learjet speed and power. With its combination of high speed, range, and comfort, Learjet 60XR is one of the world's most desired midsized jets. For operating a dedicated air ambulance flight, the 9H-GOA's spacious cabin setting can be quickly converted from VIP to medical setup, to provide a proven reliable aircraft for the mission.

#### **SPECIFICATION**

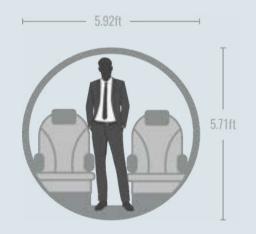
Passenger Capacity – 7
Crew – 2 Pilots
Range – 2,405nm / 4,454km
Maximum Speed – 863km/h

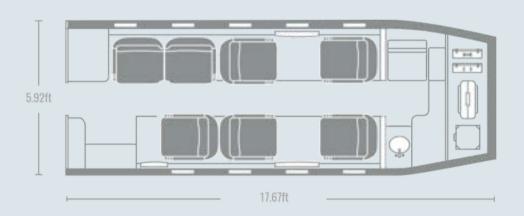
Cabin Length – 5.39m (17.67ft)
Cabin Height – 1.74m (5.71ft)
Cabin Width – 1.80m (5.92ft)

#### **BAGGAGE CAPACITY**

Internal: 24 cu. ft. External: 24 cu. ft.

(4 medium size standard suitcases)











**VIP CHARTER** 



**GROUP CHARTER** 



**CARGO CHARTER** 

## ASM GLOBAL CHARTER BROKERAGE

ASM Charter's extensive global network provides access to a wide array of aircraft types, including helicopters, and can plan and facilitate every aspect of any charter operation.

#### **Carefully Selected Operators**

Each aircraft operator within our preferred network has been meticulously selected to ensure they meet ASM's high standards. Our clients choose ASM brokerage Service because they trust that all aircraft chartered on their behalf are thoroughly audited and accredited, ensuring exceptional service, safety, and security.

#### **Diverse Aircraft Options**

From light private jets to the largest VIP aircraft, we can source the perfect aircraft to match your specific requirements. A wide range of flight support services is available globally at any airport location to guarantee a seamless travel experience.

#### Personalized 24/7 Service

Our personalized service is available 24/7 to clients and operators, delivered by our dedicated Account Managers who excel at solving complex problems. We work with meticulous attention to detail, always prioritizing the client's best interests.

### ASM GLOBAL PRESENCE





### ASM GLOBAL NETWORK





UNITED ARAB EMIRATES - UAE, our Headquarters - all the flights will be attended by our own staff and ensure all services are in place for the aircraft.



SRI LANKA - ASM Supervisor will meet your aircraft. We are authorized agent by local authorities to provide flight support service at all Sri Lankan airport.



UNITED KINGDOM - Our reputable and reliable local handlers, FBOs at all major airports of the UK will ensure a smooth arrival and departure for your flight.



KENYA - ASM staff on site will assist with fueling and flight operations in Kenya's airports.



INDIA - ASM is authorized agent by Civil Aviation to obtain permits. With our own office and staff based in India, we are well versed with local requirements for handling at all airports in India.



LATIN AMERICA – ASM staff will assist with fuelling and flight operations in South and Latin America

### **OUR CLIENTS**





































































**Excellence - on ground, in flight** 

Flight Support | Fuelling | Ground Handling | Permits | VIP & Medevac Charter | 24/7 Operations Suite 217, 8WB, DAFZA, Dubai, UAE

+971 4 409 7755 sales@asm.aero | www.asm.aero